

**Program Transfer Guide**

**Hawkeye Community College Associate in Applied Science (AAS) in  
Administrative Office Management  
→ UIU Bachelor of Science (BS) in  
MANAGEMENT  
JANUARY 2024**



**Years 1 & 2 at Hawkeye Community College:**

HCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
BCA-132	Electronic Communications	3	----	----	3	Free elective
CSC-110	Intro to Computers	3	IS 102	Intro to Comp. App. & Tech	3	Gen Ed Comp. Skills
BUS-102	Introduction to Business	3	----	----	3	Free elective
MAT-772 OR	Applied Math OR <b>MATH ELECTIVE (MAT-156)</b>	3	----	OR <b>MATH 220</b>	3	Free elective OR <b>Gen Ed. Math &amp; Business Core</b>
MGT-181	Customer Service Strat.	2	----	----	2	Free elective
SDV-108	The College Experience	1	----	----	1	Free elective
<b>Term 2</b>						
ACC-115 OR <b>ACC-152</b>	Introduction to Accounting OR <b>Financial Accounting</b>	4	----	OR <b>ACCT 201</b>	4	Free elective OR <b>Major</b>
ADM-164	Admin. Office Applications	3	----	----	3	Free elective
BUS-180	Business Ethics	3	BA 225	Business Ethics	3	Free elective
ENG-105	Composition I	3	ENG 101	English Composition I	3	Gen Ed Comm/Wrtn
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Major
<b>Term 3</b>						
BUS-183	Business Law	3	BUS 302	Business Law & Ethics	3	Major
BUS-295	Workplace Professionalism	2	----	----	2	Free elective
MGT-170	Human Resource Mgmt.	3	BA 361	Human Resource Mgmt	3	Major
PSY-102 OR <b>PSY-111</b> OR <b>SOC-110</b>	Human and Work Relations OR <b>Introduction to Psychology</b> OR <b>Introduction to Sociology</b>	3	OR <b>PSY 190</b> OR <b>SOC 110</b>	OR <b>General Psychology</b> OR <b>Principles of Sociology</b>	3	Free elective OR <b>Gen Ed. Soc. Sci</b>
SPC-101	Fund. of Oral Comm	3	COMM 105	Public Speaking	3	Gen Ed Comm/Oral
<b>Term 3 Elective (ENG-106)</b>		<b>3</b>	<b>ENG 102</b>	<b>English Composition II</b>	<b>3</b>	<b>Gen Ed Comm/Wrtn</b>
<b>Term 4</b>						
BCA-213	Intermediate Computer Business Applications	3	----	----	3	Free elective
MGT-121	Project Mgmt. Basics	3	----	----	3	Free elective
MGT-142	Problems and Issues in Supervision and Mgmt	3	BA 362	Supervision	3	Major
SOC-205	Identity and Inequity in US Society	3	SOC 240	Diversity in the US	3	Gen Ed Cultures
<b>Term 4 Elective (ECN-130)</b>		<b>3</b>	<b>ECON 160</b>	<b>Principles of Microeconomics</b>	<b>3</b>	<b>Major</b>
Total occupational course credits earned:		63	Total course credits accepted:		63	
Total transferable credits#:		63				

UIU recommendations are **bolded**.

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>General Education Courses</b>				
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
ENG 101	English Composition I	3	Gen Ed Comm./Wrtn	ENG-105
ENG 102	English Composition II	3	Gen Ed Comm./Wrtn	ENG-106
COMM 105	Public Speaking	3	Gen Ed Comm./Oral	SPC-101
IS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	CSC-110
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Social Science	3	Gen Ed Social Science	PSY-111 or SOC-110
	any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 160
	any Gen Ed in Cultures	3	Gen Ed Cultures	SOC-205
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core	ECN-130
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core	ACC-152
ACCT 202	Accounting Principles II	3	Business Core	---
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 302	Business Law and Ethics	3	Business Core	BUS-183
FIN 341	Corporate Financial Management	3	Business Core	---
MATH 220	Elementary Statistics	3	Business Core	MAT-156
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	MGT-170
BA 423	Production & Operations Management	3	Major	---
<i>One of the following:</i>		3	Major	---
BA 403	Internship			
BA 499	Special Project			
BA 454	Management Cases			
<i>Two of the following:</i>		6	Major	---
BA 362	<del>Supervision</del> -(MGT-142)	BA 474	Organizational Behavior	
BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
BA 370	Entrepreneurship & Small Business Mgmt.	BA 411	Labor Relations & Negotiation	
BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
PSY 338	Motivation	BA 445	Contemporary Topics in Management	
<b>Additional Electives</b>				
Upper-Division Electives		6	Degree Requirements	---
Additional Electives		3	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		<b>57</b>		
Total transferable credits from HCC:		<b>63</b>		
<b>Total Earned Credits:</b>		<b>120</b>		

Courses to be taken at Upper Iowa University

## ~~ NOTES ~~

**LEGEND:**

- Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Hawkeye Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Hawkeye Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the November 2023 course-to-course articulation (UIU 2023-24 catalog & HCC 2023-24 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

<b>Transfer Table A</b>						
<b>HCC ELECTIVES</b>			<b>Transfers as UIU Course</b>			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Term 3 &amp; Term 4 Electives</b>						
ACC-160	Payroll Accounting	2	-----	-----	2	Free elective
ACC-310	Computer Accounting	2	-----	-----	2	Free elective
ADM-108	Keyboarding Skill Development	1	-----	-----	1	Free elective
BUS-903	Business Field Experience	3	-----	-----	3	Free elective
ECN-120	Principles of Macroeconomics	3	ECON 160	Principles of Macroeconomics	3	Major
<b>ECN-130</b>	<b>Principles of Microeconomics</b>	<b>3</b>	<b>ECON 160</b>	<b>Principles of Microeconomics</b>	<b>3</b>	<b>Gen Ed Soc. Sci &amp; Major</b>
<b>ENG-106</b>	<b>Composition II</b>	<b>3</b>	<b>ENG 102</b>	<b>English Composition II</b>	<b>3</b>	<b>Gen Ed Comm/Wrtn</b>
MAP-402	Medical Law & Ethics	2	-----	-----	2	Free elective
<b>Math electives</b>						
MAT-110	Math for Liberal Arts	3	-----	-----	2	Free elective
MAT-121	College Algebra	4	MATH 107	College Algebra	4	Gen Ed Mathematics
MAT-128	Precalculus	4	MATH 107	College Algebra	4	Gen Ed Mathematics
MAT-134	Trigonometry & Analytic Geometry	3	MATH 115	Trigonometry & Analytic Geometry	3	Gen Ed Mathematics
<b>MAT-156</b>	<b>Statistics</b>	<b>3</b>	<b>MATH 220</b>	<b>Elementary Statistics</b>	<b>3</b>	<b>Gen Ed Math &amp; Major</b>
MAT-210	Calculus I	4	MATH 120	Calculus I	4	Gen Ed Mathematics
MAT-216	Calculus II	4	MATH 200	Calculus II	4	Free elective
MAT-219	Calculus III	4	MATH 215	Multivariable Calculus	4	Free elective

## Maximize Your Transfer to UIU

*Take up to 15 credits to fulfill general education and business core requirements.*

Choose up to 15 additional credits at Hawkeye Community College to transfer into Upper Iowa University to fulfill general education and business core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 15 credits from the following areas:**

- Arts/Humanities General Education Requirement – up to 6 credits
- Natural Science General Education Requirement – up to 6 credits
- Business Core Requirement – up to 12 credits
- Free Electives – up to 3 credits in any academic area