

Program Transfer Guide

Kirkwood Community College

Associate in Applied Science (AAS) in Hospitality Management

→ UIU Bachelor of Science (BS) in Management

MAY 2023



UPPER IOWA  
UNIVERSITY

EDUCATION BUILT FOR LIFE

Years 1 & 2 at Kirkwood Community College:

KCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
HCM-100	Sanitation and Safety	2	-----	-----	2	Free elective
HCM-260 OR <b>MAT-140</b>	Hospitality Math OR <b>Finite Math</b>	3	OR <b>MATH 109</b>	OR <b>Quantitative Methods</b>	3	Free elective Or <b>Gen Ed Mathematics</b>
HCM-321	Intro to Hospitality Industry	1	-----	-----	1	Free elective
HCM-600	Introduction to Lodging Operations	2	-----	-----	2	Free elective
HCM-601	Housekeeping and Environmental Services	3	-----	-----	3	Free elective
COM-723 OR <b>ENG-105</b>	Workplace Communications OR <b>Composition I</b>	3	COMM 307 Or <b>ENG 101</b>	Bus. & Professional Comm Or <b>English Composition I</b>	3	Free elective OR <b>Gen Ed Comm./Wrtn</b>
CSC-116 OR BCA-213	Information Computing OR Intermediate Computer Business Applications	3	IS 102	Introduction to computer Applications & Technology	3	Gen Ed Comp. Skills
<b>Term 2</b>						
HCM-330	Hospitality Personnel Mgmt	3	BA 361	Human Resources Mgmt	3	Major
HCM-618	Food & Beverage Operations	3	-----	-----	3	Free elective
HCM-597	Front Office & Revenue Mgmt	4	-----	-----	4	Free elective
HCM-354	Service Techniques	2	-----	-----	2	Free elective
HCM-279 OR <b>ACC-152</b>	Hospitality Accounting OR <b>Financial Accounting</b>	3	OR <b>ACCT 201</b>	OR <b>Accounting Principles I</b>	3	Free elective OR <b>Major</b>
HCM-616	Hospitality Professionalism	1	-----	-----	1	Free elective
<b>Term 3</b>						
HCM-930	Internship Seminar	3	-----	-----	3	Free elective
HCM-933	Internship	3	-----	-----	3	Free elective
<b>Term 4</b>						
HCM-310	Hospitality Law	3	-----	-----	3	Free elective
HCM-615	Hospitality Marketing	3	MKT 208	Marketing Principles	3	Major
HCM-599	Engineering & Risk Mgmt	1	-----	-----	1	Free elective
HCM-213	Service Management (Lab)	4	-----	-----	4	Free elective
HCM-934	Internship Seminar II	2	-----	-----	2	Free elective
HCM-935	Internship II	1	-----	-----	1	Free elective
HCM-616	Hospitality Professionalism	1	-----	-----	1	Free elective
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	Gen Ed Soc. Sci

<b>Term 5</b>						
SPC-101 or ENG-105 or <b>ENG-106</b>	Fundamentals of Oral Comm or Composition I or <b>Composition II</b>	3	COMM 105 Or ENG 101 <b>Or ENG 102</b>	Public Speaking Or English Composition I Or <b>English Composition II</b>	3	Gen Ed Comm Oral OR <b>Gen Ed Comm Wrtn</b>
FLS-118	Spanish for Professionals	3	HUMN100	Humanities Gen Ed	3	Gen Ed Art/Humn
HCM-614	Leadership in Hospitality	3	-----	-----	3	Free elective
HCM-251	Purchasing, Receiving & Inventory	2	-----	-----	2	Free elective
HCM-603	Hotel Sales, Catering & Event Management	3	-----	-----	3	Free elective
Total occupational course credits earned:		71	Total course credits accepted:		71	
Total credits required for graduation:		71				
Total transferable credits#:		71				

*UIU recommendations are **bolded**.*

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>General Education Courses</b>				
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	FLS-118
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
ENG 101	English Composition I	3	Gen Ed Comm./Wrtn	ENG-105
ENG 102	English Composition II	3	Gen Ed Comm./Wrtn	ENG-106
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	Gen Ed Comm./Oral	--- OR ---
IS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	CSC-116 or BCA-213
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Social Science	3	Gen Ed Social Science	PSY-111
	any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 160
	any Gen Ed in Cultures	3	Gen Ed Cultures	---
<b>Prerequisites</b>				
MATH 105 OR MATH 107	College Mathematics with Applications * College Algebra	3	Gen Ed Math & Prereq. for BA 256 or MATH 220	MAT-140
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core	---
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core	ACC-152
ACCT 202	Accounting Principles II	3	Business Core	---
MKT 208	Marketing Principles	3	Business Core	HCM-615
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 302	Business Law and Ethics	3	Business Core	---
FIN 341	Corporate Financial Management	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	HCM-330
BA 423	Production & Operations Management	3	Major	---
<i>One of the following:</i>		3	Major	---
BA 403	Internship			
BA 499	Special Project			
BA 454	Management Cases			
<i>Two of the following:</i>		6	Major	---
BA 362	Supervision	BA 474	Organizational Behavior	
BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
BA 370	Entrepreneurship & Small Business Mgmt.	BA 411	Labor Relations & Negotiation	
BA 415	Cross-Cultural Negotiations *	ACCT 422	Cost Accounting	
PSY 338	Motivation *	BA 445	Contemporary Topics in Management	
Total additional credits needed at UIU to complete degree:		63		
Total transferable credits from KCC:		71		
<b>Total Earned Credits:</b>		<b>134</b>		

Courses to be taken at Upper Iowa University

**~~ NOTES ~~**
**LEGEND:**

- # Transfer grades lower than a C- will not be accepted.
- • Course has a prerequisite.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Kirkwood Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Kirkwood Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the March 2023 course-to-course articulation (UIU 2022-23 catalog & KCC 2022-23 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

## Maximize Your Transfer to UIU

*Take up to 7 credits to fulfill general education and business core requirements.*

Choose up to 7 additional credits at Kirkwood Community College to transfer into Upper Iowa University to fulfill general education and business core requirements. View the Additional Elective Transfer Guide list below for course selection and recommendations. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 7 credits from the following areas:**

- Arts/Humanities General Education Requirement – up to 3 credits
- Communication Oral General Education Requirement – up to 3 credits
- Natural Science General Education Requirement – up to 7 credits
- Cultures General Education Requirement – up to 3 credits
- Business Core Requirement – up to 6 credits

**LEGEND:**

- **Bolded** text indicates UIU recommendations
- • Course has a prerequisite

<b><i>Additional Elective Transfer Guide</i></b>						
<b>KCC ELECTIVES</b>			<b>Transfers as UIU Course</b>			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Arts/Humanities General Education Requirement</b>						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	Gen Ed Art/Humn
ART-301	Design Fundamentals	3	ART 109	Two Dimensional Drawing	3	Gen Ed Art/Humn
ART-133	Drawing	3	ART 110	Drawing	3	Gen Ed Art/Humn
ART-134	Drawing II	3	Art 210	Intermediate Drawing	3	Gen Ed Art/Humn
ART-143	Painting	3	ART 202	Painting	3	Gen Ed Art/Humn
ART-144	Painting II	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-158	Printmaking	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-164	Sculpture II	3	ART 225	Sculpture	3	Gen Ed Art/Humn
ART-173	Ceramics	3	ART 222	Ceramics/Hand Building	3	Gen Ed Art/Humn
ART-174	Ceramics II	3	ART 223	Ceramics/Wheel throwing	3	Gen Ed Art/Humn
ART-186	Digital Photography	3	GRAF 218	Digital Photography and Editing	3	Gen Ed Art/Humn
ART-203	Art History I	3	ART 211	Art History I	3	Gen Ed Art/Humn
ART-204	Art History II	3	ART 212	Art History II	3	Gen Ed Art/Humn

## Program Transfer Guide – KCC Hospitality Management → UIU Management – May 2023

ART-184	Photography	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-223	Advanced Photography	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-420	Introduction to Glass	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-430	Glass Fus., Slumping and Cast. I	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-431	Glass Fus., Slumping and Cast. II	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-440	Hot Glass I – Blowing & Sculpting	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-441	Hot Glass II-Blowing and Sculpting Casting	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ASL-141	American Sign Language	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
ASL-171	American Sign Language II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
ASL-245	American Sign Language III	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
ASL-281	American Sign Language IV	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
DRA-101	Introduction to Theatre	3	THE 110	Introduction to Theatre	3	Gen Ed Art/Humn
DRA-116	Film Analysis	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
DRA-117	Film Topics	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
DRA-125	Intro to Play Analysis	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
DRA-200	Intro to Design for the Theatre	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ENG-221	Creative Writing	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-225	Creative Writing: Poetry	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-233	Creative Writing: Short Fiction	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-235	Play writing/Screen Writing	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ENG-238	Creative Writing: Nonfiction	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-245	Advanced Creative Writing: Short Fiction	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
FLC-141	Elementary Chinese I	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLC-142	Elementary Chinese II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-141	Elementary French I	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-142	Elementary French II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-241	Intermediate French I	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-242	Intermediate French II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLS-118	Spanish for Professionals	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
FLS-141	Elementary Spanish I	4	SPN 101	Beginning Spanish I	4	Gen Ed Art/Humn
FLS-142	Elementary Spanish II	4	SPN 102	Beginning Spanish II	4	Gen Ed Art/Humn
FLS-241	Intermediate Spanish I	4	SPN 201	Intermediate Spanish I	4	Gen Ed Art/Humn
FLS-242	Intermediate Spanish II	4	SPN 202	Intermediate Spanish II	4	Gen Ed Art/Humn
HUM 105	Working in America	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM 116	Encounters in Humanities	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM-123	U.S. Film History	3	ENG 290	The Movies	3	Gen Ed Art/Humn
HUM 124	World Film History	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM-142	Popular Culture	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM-200	International Study in Humanities	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-100	Music Appreciation	3	MUS 100	Introduction to Music	3	Gen Ed Art/Humn
MUS-102	Music Fundamentals	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-120	Music Theory I	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-121	Music Theory II	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-208	American Popular Music & Jazz	3	MUS 200	American Jazz Styles	3	Gen Ed Art/Humn
PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	Gen Ed Art/Humn
PHI-105	Introduction to Ethics	3	PHIL 202	Contemporary Ethics	3	Gen Ed Art/Humn
REL-101	Survey of World Religions	3	REL 120	Introduction to World Religions	3	Gen Ed Art/Humn
REL-130	Intro to Religions of the East	3	REL 205	Religions of Asia	3	Gen Ed Art/Humn
<b>Communication (Oral) General Education Requirement</b>						
SPC-101	Fundamentals of Oral Comm	3	COMM 105	Public Speaking	3	Gen Ed Comm/Oral

## Program Transfer Guide – KCC Hospitality Management → UIU Management – May 2023

SPC-112	Public speaking	3	COMM 105	Public Speaking	3	Gen Ed Comm/Oral
<b>Cultures General Education Requirement</b>						
ANT-105	Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthro.	3	Gen Ed Cultures
CLS-192	Communication and Culture	3	COMM 107	Human Communication	3	Gen Ed Cultures
SOC-200	Minority Group Relations	3	SOC 240	Diversity in the US	3	Gen Ed Cultures
CLS-151	Understanding Cultures: Latin America	3	SPN 125	Intro to Hispanic Culture and Society	3	Gen Ed Cultures
CLS-159	Understanding Cultures: Indigenous Central America	3	CLTR 100	Cultures Gen Ed – Lower	3	Gen Ed Cultures
CLS-165	Understanding Cultures: Modern Japan	3	CLTR 100	Cultures Gen Ed – Lower	3	Gen Ed Cultures
HUM-190	Culture and Technology	3	CLTR 100	Cultures Gen Ed – Lower	3	Gen Ed Cultures
<b>Natural Science General Education Requirement</b>						
BIO-104	Intro to Biology with Lab	3	BIO 100	General Biological Science	3	Gen Ed Nat. Sci.
BIO-112	General Biology I	4	BIO 135	Principles of Biology I	4	Gen Ed Nat. Sci.
BIO-113	General Biology II	4	BIO 140	Principles of Biology II	4	Gen Ed Nat. Sci.
BIO-151	Nutrition	3	BIO 165	Human Biology and Nutrition	3	Gen Ed Nat. Sci.
BIO-186	Microbiology	4	BIO 210	Microbiology	4	Gen Ed Nat. Sci.
BIO-168	Human Anatomy & Physiology	4	BIO 270	Human Anatomy & Physiology	4	Gen Ed Nat. Sci.
SCI-120	Forensic Science	3	CHEM 102	Intro to Forensic Science	3	Gen Ed Nat. Sci.
CHM-165	General Chemistry I	4	CHEM 151	General Chemistry I	4	Gen Ed Nat. Sci.
CHM-175	General Chemistry II	4	CHEM 152	General Chemistry II	4	Gen Ed Nat. Sci.
PHS-170	Physical Geology	3	ES 100	Introduction to Geology	3	Gen Ed Nat. Sci.
ENV-115	Environmental Science	3	ES 161	Intro to Environmental Science	3	Gen Ed Nat. Sci.
AGH-238	Soil and Water Conservation	3	ES 220	Soil and Water Conservation	3	Gen Ed Nat. Sci.
PHS-151	Introduction to Astronomy	3	PHY 110	Introduction to Astronomy	3	Gen Ed Nat. Sci.
PHY-162 or PHY-192	College Physics or Physics II	4 3	PHY 111	Introductory Physics I	3	Gen Ed Nat. Sci.
PHY-172	College Physics II	4	PHY 113	Introductory Physics II	4	Gen Ed Nat. Sci.
PHY-222	Classical Physics II	5	PHY 113	Introductory Physics II	5	Gen Ed Nat. Sci.
AGV-126	Animal Anatomy & Physiology I	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGN-127	Animal Anatomy & Physiology II	4	NSBI 100	Natural Science Bio Gen Ed Lower	4	Gen Ed Nat. Sci.
BIO-154	Human Biology	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
BIO-161	Basic Anatomy & Physiology	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
BIO-195	Human Evolution	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
CHM-110	Intro to Chemistry	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
CHM-132	Intro to Organic & Biochemistry	4	NSBI 100	Natural Science Bio Gen Ed Lower	4	Gen Ed Nat. Sci.
EXS-120	Human Anat. & Phys for Ex. Sci	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGA-114	Principles of Agronomy	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGA-154	Fundamentals of Soil Science	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGN-270	Watershed Assessment & Mgt.	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
PHS-175	Environmental Geology	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
PHS-180	Evolution of the Earth	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
PHY-120	Introductory Physics	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
<b>Business Core Requirement</b>						
MAT-157	Statistics	4	MATH 220	Elementary Statistics	4	Major
MAT-162	Business Statistics	4	MATH 220	Elementary Statistics	4	Major
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Major
ACC-156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Major
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Major