

Program Transfer Guide
Milwaukee Area Tech. College Associate in Applied Science (AAS)
in BUSINESS MANAGEMENT
→ UIU Bachelor of Science (BS) in
MANAGEMENT
FEBRUARY 2024



Years 1 & 2 at Milwaukee Area Tech. College:

MATC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
PROGRAM REQUIREMENTS						
BADM-106	MS Office for Business Appl.	3	IS 102	Intro to Comp. Appl. & Tech	3	Gen Ed Comp. Skills
BADM-110 OR ENG-208 OR ENG-202	Business Com with Tech OR Technical Communications OR English 2	3	--- OR --- OR ENG 102	--- OR --- OR English Composition II	3	Free Elective OR Free Elective OR Gen Ed Comm/Wrtn
BADM-134	Business Organization & Mgmt	3	BA 210	Management Principles	3	Business Core
ENG-195 OR ENG-201	Written Communication OR English I	3	--- OR ENG 101	--- OR English Composition I	3	Free Elective OR Gen Ed Comm/Wrtn
ACCTG-110 OR ACCTG-111	Financial Accounting OR Accounting I	3	ACCT 201	Accounting Principles I	3	Business core
BADM-192	Risk Mgmt & Insurance	3	---	---	3	Free Elective
ENG-197 OR Any 200-level ENG or SPEECH (SPEECH-201)	Technical Reporting OR	3	--- OR COMM 105	--- OR Public Speaking	3	Free Elective OR Gen Ed Comm/Oral
MKTG-102	Marketing Principles	3	MKT 208	Marketing Principles	3	Business Core
BADM-104	Business Statistics	3	MATH 220	Elementary Statistics	3	Gen Ed Math & Business Core
BADM-145 OR LOGMGT-146	Small Business Mgmt OR Operations Mgmt	3	---	---	3	Free Elective
BADM-165	Legal Environment of Bus	3	---	---	3	Free Elective
ECON-195 OR ECON-201 OR Any 200-level ECON course	Economics OR Principles of Microeconomics OR	3	ECON 160 OR ---	Principles of Microeconomics OR ---	3	Gen Ed Soc. Sci & Business Core OR Free Elective
MATH-107 OR Any 200-level Math course	College Mathematics OR	3	--- OR See Elective Transfer Table	--- OR	3	Free Elective
SOCSCI-197 OR Any 200-level SOCSCI course (SOCSCI-200 or SOCSCI-250)	Contemporary American Society OR	3	--- OR See Elective Transfer Table	--- OR	3	Free Elective OR Gen Ed Arts/Humn or Gen Ed Cultures
BADM-120	Business Analyst	3	---	---	3	Free Elective
BADM-155	Management Principles	3	BA 210	Management Principles	3	Free Elective
MATH-123 OR Any 200-level Math course	Math with Business Applications OR	3 OR 3, 4, 5	--- OR See Elective Transfer Table	--- OR	3	Free Elective OR Free Elective
PSYCH-199 OR Any 200-level Psych Course	Psychology of Human Relations OR	3	SOSC100 OR ---	Soc. Sci Gen Ed Lower OR ---	3	Gen Ed Soc. Sci OR Free Elective
Elective Credits		6	---	---	6	Free Elective
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total transferable credits#:		60				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
General Education Courses				
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	200 Level SOCSCI (if selected)
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
ENG 101	English Composition I	3	Gen Ed Comm./Wrtn	ENG-201
ENG 102	English Composition II	3	Gen Ed Comm./Wrtn	ENG-202
COMM 105	Public Speaking	3	Gen Ed Comm./Oral	SPEECH-201
IS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	BADM-106
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 160
	any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 161
	any Gen Ed in Cultures	3	Gen Ed Cultures	---
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core	ECON-195 or ECON 201
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core	ACCTG-110 or ACCTG-111
ACCT 202	Accounting Principles II	3	Business Core	---
MKT 208	Marketing Principles	3	Business Core	MKTG-102
BA 210	Management Principles	3	Business Core	BADM-134
BA 222	Management Information Systems	3	Business Core	---
MATH 220	Elementary Statistics	3	Business Core	BADM-104
BA 302	Business Law and Ethics	3	Business Core	---
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	---
BA 403 OR BA 499 OR BA 454	Internship OR Special Project OR Management Cases	3	Major	---
BA 423	Production & Operations Management	3	Major	---
<i>Two of the following:</i>		6	Major	---
BA 362	Supervision	BA 474	Organizational Behavior	
BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
BA 370	Entrepreneurship & Small Business Mgmt	BA 411	Labor Relations & Negotiation	
BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
PSY 338	Motivation	BA 445	Contemporary Topics in Management	
Additional Electives				
Electives		6	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		60		
Total transferable credits from MATC:		60		
Total Earned Credits:		120		

Courses to be taken at Upper Iowa University

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Milwaukee Area Tech. College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Milwaukee Area Tech. College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the November 2023 course-to-course articulation (UIU 2023-24 catalog & MATC 2023-24 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Elective Transfer Table						
MATC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
200 Level Math						
MATH-200	Intermediate Algebra	4	MATH 105	College Mathematics w/Appl.	4	Gen Ed Math
MATH-201	College Algebra	4	MATH 107	College Algebra	4	Gen Ed Math
MATH-202	Trigonometry	3	MATH 115	Trigonometry & Analytic Geo.	3	Gen Ed Math
MATH-230	College Algebra & Trigonometry	5	MATH 115	Trigonometry & Analytic Geo.	5	Gen Ed Math
MATH-231	Analytic Geometry & Calculus I	5	MATH 120	Calculus	5	Gen Ed Math
200 Level SOCSCI elective						
SOCSCI-200	Introduction to Ethical Issues	3	PHIL 202	Contemporary Ethics	3	Gen Ed Arts/Humn
SOCSCI-206	Introduction to Cultural Anthro	3	ANTH 110	Intro to Cultural Anthropology	3	Gen Ed Cultures
SOCSCI-210	Death & Dying	3	PSY 321	Death & Dying	3	Gen Ed Cultures
SOCSCI-217	Valuing Diversity	3	SOC 240	Diversity in the U.S.	3	Gen Ed Cultures
SOCSCI-224	Peoples & Cultures of the World	3	CLTR100	Cultures Gen Ed Lower	3	Gen Ed Cultures
SOCSCI-242	African-American Social Thought & Culture		CLTR100	Cultures Gen Ed Lower	3	Gen Ed Cultures
SOCSCI-250	Introduction to Philosophy	3	PHIL 150	Intro to Philosophy	3	Gen Ed Arts/Humn

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill general education and business core requirements.

Choose up to 18 additional credits at Milwaukee Area Tech. College to transfer into Upper Iowa University to fulfill general education and business core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Arts/Humanities General Education Requirement – up to 3 credits
- Natural Science General Education Requirement – up to 6 credits
- Cultures General Education Requirement – up to 3 credits
- Business Core Requirement – up to 12 credits
- Elective Credits – up to 6 in any academic area