



General Education Courses

NTC			UPPER IOWA UNIVERSITY		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-809-195	Economics <u>OR</u>	3	ECON 160	Principles of Microeconomics (Gen Ed Soc Sci & Bus Core)	3
10-182-141	Project Management Leadership Principles			Free Elective	
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Comm. (Gen Ed Comm/Oral)	3
10-809-199	Psychology of Human Relations <u>OR</u>	3		Gen Ed Soc. Sci	
10-809-198	Intro to Psychology		PSY 190	General Psychology (Gen Ed Soc. Sci)	3
10-801-195	Written Communication <u>OR</u>	3	ENG 101	English Composition I (Gen Ed Comm/Wrtn)	3
10-801-136	English Composition 1				
10-809-166	Intro to Ethics: Theory & Application	3	PHIL 202	Contemporary Ethics (Gen Ed Arts/Humn)	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology (Gen Ed Soc. Sci)	3
10-804-123	Math with Business Applications	3		Free Elective	3
10-890-165	College 101	1		Free Elective	1
Total general education credits earned:		22	Total general education credits accepted:		22
Total transferable gen. ed. credits:		22			

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-196-164	Essential Skills for the Business Prof.	3		Free Elective	3
10-196-189	Team Building and Problem Solving	3		Free Elective	3
10-196-191	Management Principles	3	BA 210	Management Principles (Bus. Core)	3
10-101-147	Accounting Fundamentals (3 credits) <u>OR</u>	3 to 4		Free Elective	3 to 4
10-101-111	Accounting 1 (4 credits)		ACCT 201	Accounting Principles I (Bus. Core)	
10-196-114	LEAN Organizations	3		Free Elective	3
10-196-188	Project Management	3		Free Elective	3
10-196-192	Quality & Performance Excellence	3		Free Elective	3
10-102-160	Business Law 1	3	BA 302	Business Law & Ethics (Bus. Core)	3
10-196-193	Managing Human Resources	3	BA 361	Human Resource Mgmt (Major)	3
10-196-199	Talent Development	3		Free Elective	3
10-196-136	Managing Safety and Risk in Business <u>OR</u>	3		Free Elective	3
10-449-121	OSHA Workplace Safety Training Strategies			Free Elective	
10-196-168	Organizational Behavior and Development	3		Free Elective	3
10-196-190	Leading Strategically	3	BA 365	Leadership Theory (Major)	3
10-196-169	Leading Change and Diversity	3		Gen Ed Cultures	3
Total occupational course credits earned:		42-43	Total occupational course cred. accepted:		42-43
Total credits required for graduation:		64-65			
Total transferable credits:		64-65	Total credits accepted at UIU:		64-65

Courses needed to complete degree at Upper Iowa University:

Course No.	Course Title	Credits
General Education Studies		
PHIL 202	any Gen Ed in Arts/Humanities	3
	any Gen Ed in Arts/Humanities	3
Eng 101	English Composition I	3
ENG 102	English Composition II	3
COMM 200	Interpersonal Communication	3
IS 102	Intro Computer Applications & Technology	3
	any Gen Ed in Natural Science	3
	any Gen Ed in Natural Science	3
PSY 190	any Gen Ed in Social Science	3
ECON 160	any Gen Ed in Social Science	3
10-196-169	any Gen Ed in Cultures	3

Legend:

Grayed courses indicate course already fulfilled

Bolded courses are recommended

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- will not be

Courses needed to complete degree at UIU (continued)

Prerequisites		
MATH 105 OR MATH 107	College Mathematics w/ Applications OR College Algebra	3
Business Core		
ECON 160	Principles of Microeconomics	3
ECON 161	Principles of Macroeconomics	3
ACCT 201	Accounting Principles I	3
ACCT 202	Accounting Principles II	3
MKT 208	Marketing Principles	3
BA 210	Management Principles	3
BA 222	Management Information Systems	3
BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3
BA 302	Business Law and Ethics	3
FIN 341	Corporate Financial Management	3
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
Major		
BA 370	Entrepreneurship & Small Bus. Mgmt	3
BA 361	Human Resources Mgmt	3
BA 423	Production & Operation Mgmt	3
Emphasis (Must complete one list below)		12-18
Total credits needed at Upper Iowa University to complete		66-72
Total Credits earned:		130-137

Select an Emphasis at Upper Iowa University

Entrepreneuership

- FIN 444 New Venture Finance
- MKT 337 Personal Selling
- MKT 414 New Product Development
- MKT 489 Social Media Marketing

Finance

- FIN/ECON 310 Money and Capital Markets
- FIN 343 Investments
- FIN 442 Intermediate Financial Mgmt
- FIN 446 Risk Management

Health Services Admininstration

- HSA 205 Introduction to the American Health System
- HSA 440 Health Services Administration
- HSA 460 Health Services Policy and Regulation
- HSA 490 Health Program Planning & Evaluation

Human Resource Management

- BA 371 Training and Development
- BA 383 Compensation & Benefits Management
- BA 393 Personal Selection & Evaluatino
- BA 411 Labor Relations & Negotiations

General Business

Complete four 300-400 level Business Courses with at least two at the 400-level.
(ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM)

Marketing

- MKT 358 Consumer Behavior
- MKT 363 Advertising & Integrated Marketing Comm.
- MKT 414 New Product Development
- MKT 489 Social Media Marketing

Sports Administration

- SA 348 Sports Adminstration
- SA 353 Adminstration of Intercollegiate Athletics
- SA 363 Sport Marketing
- SA 365 Ethical & Legal Issues in Sports Admin.
- SA 371 Planning Facilities for Physical Activity
- SA 435 Governance & Policy in Sport Orgs.

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.